

## Christophe ALQUIER

## Head of Finance Executive Committee

*With more than 25 years of experience in advising and leading companies, I create value for investors, entrepreneurs and teams by providing my expertise in financial strategy, financing, transformation and management of financial services.*

### career

#### Founder & CEO (since Oct 2023) - **Blue Laurel Dynamics** - financial advisory

Advising and structuring financing transactions ("Cariatides" real estate scheme and bond debt), transition missions in financial management, consulting for a project to take over real estate assets at the bar of the Commercial Court. [www.bluelaurel.fr](http://www.bluelaurel.fr)

#### Partner and manager of investment funds (4 years) - **Apicap** (asset management company, €700m AUM)

Founder and manager of the institutional real estate fund APICAP R4 (thesis from which "Cariatides" derives). Partner in charge of financial matters, financial control and customer service.

#### District Manager (Sub-Prefect, 18 months) - **French Southern and Antarctic Territories** - Crozet Islands Archipelago, mission contract

Management of the territory and the Alfred Faure base. Steering and coordination of scientific and military programs.

#### Founding Partner and Managing Partner (9 years) - **Red2Green** - financial consulting firm, 25 consultants

Development and management of the company. Animation and supervision of restructuring activity and IBR missions. Creation of the financial planning software and cash flow forecasting methodology Crystal Cash. Firm sold to Grant Thornton in 2016.

#### Consultant and interim CFO (3 years) - **Equitis** - management company, investment holding company

Conduct of takeover audits at negative prices of underperforming companies, assessment of financing needs and negotiation, implementation of financial strategies as interim CFO.

#### Chief Financial Officer and Restructuring Operations (5 years) - **Franpin Group** - manufacturing industry, 5 subsidiaries in Europe and China, 400 pers.

Conduct of reorganization and relaunch operations following the takeover of the Group at the bar of the Court and its refinancing through LBO. Once the turnaround completed, support for the sale of the company to an industrial player in the sector.

#### Consultant Manager (4 years) - **PwC** | **Coopers & Lybrand** - management control consulting, financial modelling, Lille and Paris offices

#### Controller (3 years) - **Halyps** | **Ciments Français** - Greek subsidiaries (based in Athens)

### interim management and outsourced management

**Positions held:** mainly in **general, administrative and financial management** and more occasionally in general secretariat, financial control, management control, project management (steering tools and information systems). Full-time or shared. Average duration: 3-6 months

**Contexts:** **restructuring** (*ad hoc* mandates, conciliation and insolvency proceedings), post-acquisition integration, particularly in **LBOs**, transformation and carve-out, reorganization prior to the arrival of a new CFO, taking charge of disorganized departments.

**Sectors of activity and geography:** mainly **holdings of Small and MidCap investment funds**.

Industry: wood industry, aeronautical subcontracting, textiles, genetics, electric bikes, fine chemicals | Trading & Distribution: Medical Equipment, DIY & Bazaar, Car Dealerships | Services: asset management, engineering, aeronautical technical studies, software publishing, hospital technical platforms. Missions based in France, the United States (New Hampshire), China (Guangdong). Numerous cross-border projects in Europe: Italy, Spain, Greece, Portugal, Great Britain, Germany, Poland.



Born on 12 May 1970 in Caen  
French nationality

### contact

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### education

Ecole Supérieure de Commerce de  
Reims (Sup de Co) – Class of 1993  
Exchange program with Victoria University of Technology (Australia)

### professional skills

**Finance / Treasury:** financial planning, modelling, cash management, financing and banking relations

**Change management:** project management, transformation, carve-out / integration

**Business development:** strategy, marketing mix, customer communication

### interpersonal skills

Individual dimension: autonomy, decision-making capacity,

Collective dimension: ability to encourage collaboration and cooperation between team members.

Management proficiencies: entrepreneurship, stress management, organized and focused

### fluent English

Read, written



Spoken



### computer science

Expert-level Office Suite

Development of financial applications  
(VBA, SQL, Python and DAX languages)

Work on a wide range of ERPs